NYNEX FINSERV



Your key to Financial Freedom

Our Mission

- To partner with Clients
- For long-term relationships
- ▶ By offering trusted financial investment recommendations
- Strive to provide financial freedom by delivering tailored objective advice
- Designed to give clients the confidence to pursue their own passion, dreams and talents

Our Vision

- Our vision is to help clients feel confident about their future and pursue their financial goals. Through our comprehensive approach, we develop customized financial and retirement strategies that address your short and long-term needs. We are independent advisors, meaning that our recommendations are always in the best interests of our clients and their needs are at the core of everything we do.
- Together, we hope to grow multi-generationally and go above and beyond for your needs.

Core Values

- At Nynex Finserv, we recognize the significant duty we owe to our clients. We take pride in providing our clients with financial security and peace of mind during times of mounting concern and uncertainty. It is our pleasure to assist our clients in meeting their day-to-day financial challenges as well as their long-term goals. Our Core Values reflect how we want to care for our clients. The founding principles are —
- Integrity: Provide professional services with integrity.
- **Objectivity:** Provide professional services objectively.
- **Competence:** Maintain the knowledge and skill necessary to provide professional services competently.
- **Fairness:** Be fair and reasonable in all professional relationships. Disclose conflicts of interest.
- **Confidentiality:** Protect the confidentiality of all client information.
- **Professionalism:** Act in a manner that demonstrates exemplary professional conduct.
- **Communication:** Consistent communication and engagement between us and our clients creates an informed relationship.

Co-Founders



GOPI DOSHI CO-Founder



CHIRAG DHOLAKIA CO-Founder



NIRAVV VYAAS CO-Founder



BHAVYA SANGHANI CO-Founder



Gopi Doshi

- ☐ Total experience of 29 years in the Financial Markets.
- Worked with Alchemy Capital, ICICI Bank Wealth, Motilal Oswal, Sharekhan, LKP Shares & Securities to name a few.
- ☐ Education B. Com and MBA



Chirag Dholakia

- Total experience of 20 years in the Financial Markets.
- Worked with Karvy Family Office, ICICI Securities, Anand Rathi, Religare Macquarie Private Wealth & Standard Chartered Bank.
- ☐ Education B. Com, M.Com and MBA Finance



Niravv Vyaas

- ☐ Total experience of 18 years in the Financial Markets
- ☐ Worked with Indiabulls Group
- ☐ Education B. Com and MBA Finance



Bhavya Sanghani

- Total experience of 17 years
- Worked with Malik Makaan, Sahakar Global Ltd. & Tech Mahindra
- Education Masters in Mechanical Engineering (Automobile)

Products Offered – Financial

- Portfolio Management Services (PMS)
 - All the leading PMS Houses in the Country
- Off Shore Funds
 - All the leading PMS Houses offering Off-Shore Funds for foreign nationals who want to invest and participate in the Indian Growth Story through Gift City.
- Alternate Investment Funds (AIFs)
 - ▶ Investment offerings in Category I / II / III Funds.

Products Offered – Financial

- Mutual Funds (MFs)
 - Tie-up with all major Mutual Funds in India for Equity, Debt, PMS and AIFs through Gift City.
- ► Fixed Income Products
 - Bonds
 - Fixed Deposits
- Equity Broking
 - Tied-up with Motilal Oswal Financial Services Ltd. as a Business Associate

Products Offered – Real Estate

Onshore Real Estate

Participate and market new project launches of reputed Developer like Godrej, Adani, Lodha, Chandak, Transcon, Oberoi, Rustomjee, Sheth, Suraj, Birla, Raheja, Sethia, etc.

Offshore Real Estate

Marketing Dubai properties for Developers like Emaar, Damac, Shobha, Danube, SLS Property, Azizi, Dugasta, etc.

Home Loans

Tie-up with all major Banks and Financial Institutions for providing Home Loans and Loan against Property requirements of our customers

Other Mortgages

- Tie-up with all major Banks and Financial Institutions for Business / Working Capital Loan requirements of our clients.
- Project Finance

INVESTMENT PRODUCT OFFERINGS

Investment Recommendations

AIF

- ► IIOF Bharat Value Fund Series 3 Closed Ended Cat II AIF
- Alchemy Leaders of Tomorrow Open Ended Cat III AIF
- Buoyant Opportunities Fund Open Ended Category III AIF

Mutual Funds

- ► Aditya Birla Sunlife Multicap Fund Multicap Fund
- Mirae Asset Flexi Cap Fund Flexi Cap Fund
- ► HDFC Large Cap Fund Large Cap Fund
- Franklin India Prima Fund Midcap Fund
- ► Kotak Emerging Equity Fund Midcap Fund
- Quant Small Cap Fund Small Cap Fund
- ► SBI Focussed Equity Fund Focussed Fund
- ► Motilal Oswal Large and Midcap Fund Large & Midcap Fund

PMS

- ► ValueQuest Platinum Fund (Minimum ticket size Rs. 10 crores)
- ► Alchemy Select Stock Fund (Minimum ticket size Rs. 5 crores)
- ▶ Unifi Capital The Blended Rangoli Fund
- Negen Capital Special Situation & Technology Fund
- Buoyant Opportunites Fund
- ValueQuest Growth Fund

ELSS

- Canara Robeco ELSS Tax Saver Fund
- HDFC ELSS Tax Saver Fund

Children's Fund

▶ SBI Magnum Children's Benefit Fund – Investment Plan

Balance Advantage Fund (BAF)

- HDFC Balance Advantage Fund
- Nippon India Balance Advantage Fund

Investment Recommendations – AIF Bharat Value Fund – Series 3 – Cat 2 AIF – Close Ended

IIOF – Bharat Value Fund – Category 2 AIF –	- Close Ended					
Fund Manager Name –	Nishad Khanolkar					
Investment Objective	 To invest in Indian growth stage businesses on the verge of big bang breakout. To be a part of J curve trajectory of growing business that are at inflection point. Backed by the deep penetration and due diligence of the Group, the Fund would, preferably, be the first institutional investor in the company The fund provides Active Ownership Approach, by assisting portfolio companies in strategy formulation, recruitment assistance, business development, corporate governance & financial advisory To invest in companies which will provide exit through IPO, preferably in 3 years, thus investing with clear focus of value arbitrage (without taking long termrisk) Our preferred investment ticket size is 10 million dollar Unique asset allocation strategy 					
Number of Companies in the portfolio	15 – 18 companies					
Minimum Investment	Rs. 1.50 Crores					
Fund Tenure	5 years from first close plus extendable by 2 years					
Close Ended Fund	Close endef fund					
Period	Bharat Value Fund – Series 3 – Category II AIF – Close Ended					
1 Year	N.A,	N.A.				
2 Year	N.A	N.A				
3 Year	N.A	N.A				
5 Year	N.A	N.A				
Since Inception	N.A.	N.A.				
Fee Structure	 Fixed cum Variable Fee Management fee of 2% p.a. Hurdle Rate – 15% (XIRR) Profit Sharing – 20% (with catch-up) 					

Investment Recommendations – AIF Alchemy Leaders of Tomorrow AIF – Cat 3 – Open Ended

Alchemy Capital – Alchemy Leaders of Tomorrow Fund -	AIF Cat III – Open Ended					
Investment Manager	Alchemy Capital Management Pvt. Ltd.	Alchemy Capital Management Pvt. Ltd.				
Fund Managers	Hiren Ved	Hiren Ved				
Investment Tenure	Open Ended					
Underlying Asset Class	Listed Equities, QIPs and IPO opportunities					
Initial Contribution						
Minimum Commitment Amount	Rs. 1 Crores					
Investment Options	Lump Sum: 100% at the time of investment					
Investment Horizon	3 to 5 years	3 to 5 years				
Redemption	Monthly with prior notice of 15 days with ex	Monthly with prior notice of 15 days with exit charges				
Allotment Date	First of every month	First of every month				
Eligible Investors		Resident Indians, NRI, HNI, Hindu undivided Family (HUF), Banks, Bodies Corporate, Partnership Firm, Accredited Investors & Trusts				
Inception Date	03/01/2018					
Performance (As on 31/01/2025)						
Period	Portfolio Returns	S&P BSE 500				
1 Year	14.40%	8.50%				
2 Years	30.60%	30.60% 19.50%				
3 Years	14.60%	14.60% 12.70%				
5 Years	22.70%	22.70% 16.80%				
Since Inception	14.50%	14.50% 12.30%				

Investment Recommendations – AIF Alchemy Leaders of Tomorrow AIF – Cat 3 – Open Ended

Fees		Managemer	nt Fees (p.a.)	Performance Fees
Investment Amount	Rs.1 Crore to < Rs.5 Crores	Rs.5 Crore to < Rs.10 Crores > Rs.10 Crores		
Management Fee Plan	2.50%	2.25%	2.00%	Nil
Performance Fee Plan	1.50%	1.25%	1.00%	15% of returns charged at the end of each financial year or at the time of redemption, whichever is earlier, with the hurdle rate of 10%, including high watermark provisions.
Exit Load	 Year 1 – 1% Nil thereafter 			15

Investment Recommendations – AIF Buoyant Opportunities AIF – Cat 3 – Open Ended

Buoyant Capital – Buoyant Opportunities F	und – Category 3 AIF – Open Ended						
Fund Manager Name –	Sachin Khivasara, Jigar Mistry , Viral Berawala & Natasha Lulla						
Investment Objective	Multicap Fund with top-down view of the macros and market cycles of the sector and then bottoms-up stock picking approach in the sectors						
Number of Companies in the portfolio	20 – 30 companies						
Minimum Investment	Rs. 1 Crore						
Subscriptions and New Investments	This is open ended fund with no entry and exit loads						
Exit Load	No Exit Load	No Exit Load					
Performance	As on 31/01/2025						
Period	Buoyant Opportunities Fund – Category III AIF – Open Ended S&P BSE 500 TRI						
1 Year	14.50%	9.70%					
2 Year	N.A	N.A					
3 Year	N.A	N.A					
5 Year	N.A	N.A					
Since Inception	22.10%	16.70%					
Fee Structure	ONLY FIXED FEE • Management fee of 2% p.a. of the AUM will be charged on a quador OR PROFIT SHARE (Charged on 31st of March every year):	arterly basis computed on each day end value.					
	0% - 8% - 20% Performance Fees of 20% of profits above hurdle rate of 8% p.a.						

Investment Recommendations – PMS ValueQuest Platinum Fund

Fund Manager Name –	Ravi Dharamshi					
Investment Philosophy / Strategy	Philosophy: ValueQuest Platinum emphasis on investing in fundamentally sound, well researched companies having bright future prospect irrespective of market capitalization. The aim is to identify business tailwinds in a company/ sector and capitalize on the same. Apart from core portfolio stocks complimented with young/ new to market/ turnaround stocks, portfolio can have access to exclusive deals, special situation opportunities. These stocks will be selected based on business tailwinds and superior risk-reward. Strategy: Invest in 8 - 12 companies across the market capitalization range, with a customised portfolio and investment horizion					
	of a 1 – 3 year view, which have high growth potential and potential to del	iver long-term capital appreciation.				
Number of Companies in the portfolio	8 to 12 companies					
Minimum Investment	Rs.10 Crores					
Exit Load	Upto 3 Years – 1% ; Nil thereafter					
Performance	As on 31/01/2025					
Period	ValueQuest Platinum Fund S&P BSE 500 T					
1 Year	21.78%	9.73%				
2 Year	37.59%	20.98%				
3 Year	19.69%	14.17%				
5 Year	32.23%	18.25%				
Since Inception	20.92%	13.80%				
Fee Structure	Fixed Fee – 2.50% per annum charged monthly Performance Fee –					
	 Fixed Fee – 1.50% Hurdle Rate – 10% Performance Fee – 15% 	17				

Investment Recommendations – PMS Alchemy Select Stock Fund

Alchemy High Growth - Select Stock Fund Fund Manager Name –	Hiren Ved					
Investment Philosophy / Strategy	Philosophy: The philosophy behind growth investing is based on the assumption that India is a high growth economy with a strong entrepreneurial culture. Our endeavour is to identify and invest in growth companies through a combination of top-down and bottoms up fundamental research to enable long term wealth creation. A typical Portfolio may generally consist of between 8-12 stocks across sectors. We may construct such concentrated Portfolios as per the Clients need and understanding. Strategy: Invest in companies across the market capitalization range, which have high growth potential and potential to deliver					
	long-term capital appreciation.					
Number of Companies in the portfolio	8 to 12 companies					
Minimum Investment	Rs.5 Crores					
Exit Load	Year 1 – 1% ; Nil thereafter					
Performance	As on 31/01/2025					
Period	Alchemy High Growth – Select Stock Fund	S&P BSE 500 TRI				
1 Year	19.00%	9.70%				
2 Year	30.60%	21.00%				
3 Year	15.80%	14.20%				
5 Year	18.00%	18.30%				
Since Inception	20.10%	16.30%				
Fee Structure	Fixed Fee — 2.50% per annum charged quarterly Performance Fee — Fixed Fee — Nil Hurdle Rate — Nil Performance Fee — 15%	18				

Investment Recommendations – PMS UNIFI Capital – The Blended Rangoli Fund

Unifi Capital – The Blended Rangoli Fund							
Fund Manager Name –	E. Prithvi Raj						
Investment Objective	Focus on identifying unique investment opportunities with due emphasis on capital preservation.	Focus on identifying unique investment opportunities that consistently generate superior (risk adjusted) returns with due emphasis on capital preservation.					
Number of Companies in the portfolio	10 –20 companies						
Minimum Investment	Rs.50 Lacs						
Subscriptions and New Investments	This is open ended fund with no entry and exit loads	This is open ended fund with no entry and exit loads					
Redemptions	The tenure of the fund is 5 years or 200% absolute return, whichever is earlier. Since the structure is PMS, there is no lock-in of funds. The redemption is processed within 7 working days.						
Fee Calculation	Management Fee applicable will be charged on a monthly basis computed on each day end value. Applicable performance fee will be charged at the closure of the fund						
Performance	As on 31/01/2025						
Period	Blended- Rangoli Fund S&P BSE 500 TRI						
1 Year	4.05% 9.73%						
2 Year	19.59%	19.59% 20.98%					
3 Year	11.56%	14.17%					
5 Year	26.26% 18.25%						
Since Inception	20.29%						

Investment Recommendations – PMS UNIFI Capital – The Blended Rangoli Fund

ONLY FIXED FEE

• Management fee of 2% p.a. of the AUM will be charged on a monthly basis computed on each day end value.

OR

PROFIT SHARE (With Management fee offset benefit):

1.50% - 10% - 20%

- Management Fee of 1.50 % p.a. of the AUM will be charged on a monthly basis computed on each day end value.
- Performance Fees of 20% of profits above hurdle rate of 10% p.a. with management fee offset benefit. The performance fee is charged at end of the 5 Years or 200% return whichever is earlier.
- In case of pre closure management fee offset benefit will not be available. Maturity is defined as 5 years or 200% returns whichever is earlier

Fee Structures

Investment Recommendations – PMS Negen Special Situation & Technology Fund

Negen Capital – Negen Special Situation &	Technology Fund				
Fund Manager Name –	Neil Bahal				
Investment Objective	 Idea Generation: Most of our portfolio companies have a unique Combination of Special Situation Investing We look for ideas from Demerger and Promoter Change with Better Management. These situations have delivered Alpha Returns. MEGA Trends: We identify Mega Trends and Invest in the companies benefitting the most from them. We have been Investing in Consumer Tech Companies and being Early in this, we generated Alpha returns. Conservative Approach: We stay away from PSU and Cyclical Investments. We are sitting on 21% CASH and are looking for future opportunities. 				
Number of Companies in the portfolio	20 – 30 companies				
Minimum Investment	Rs.50 Lacs				
Subscriptions and New Investments	This is open ended fund with no entry and exit loads				
Exit Load	No Exit Load				
Fee Structure	Performance Fee of 15% Profit Share. No Management Fee. No Expense Ratio. No Exit Load. Only if you make money, we make money.				
Performance	As on 31/01/2025				
Period	Negen Special Situation & Technology Fund S&P BSE 500 TRI				
1 Year	13.81% 9.73%				
2 Year	37.53% 20.98%				
3 Year	22.05% 14.17%				
5 Year	33.59% 18.25% ₂₁				
Since Inception	18.65%				

Investment Recommendations – PMS Buoyant Opportunities Fund

Buoyant Capital – Buoyant Opportunities F	und					
Fund Manager Name –	Sachin Khivasara, Jigar Mistry , Viral Berawala & Natasha Lulla					
Investment Objective	Multicap Fund with top-down view of the macros and market cycles of the sector and then bottoms-up stock picking approach in the sectors					
Number of Companies in the portfolio	20 – 30 companies					
Minimum Investment	Rs.50 Lacs					
Subscriptions and New Investments	This is open ended fund with no entry and exit loads					
Exit Load	No Exit Load					
Performance	As on 31/01/2025					
Period	Buoyant Opportunities Fund	S&P BSE 500 TRI				
1 Year	14.50%	9.70%				
2 Year	26.70%	21.00%				
3 Year	17.50%	14.20%				
5 Year	24.70%	18.30%				
Since Inception	22.00%	15.60%				
Fee Structure	ONLY FIXED FEE • Management fee of 2% p.a. of the AUM will be charged on a OR PROFIT SHARE (Charged on 31st of March every year): 0% - 8% - 20% Performance Fees of 20% of profits above hurdle rate of 8% p	22				

Investment Recommendations – PMS ValueQuest Growth Fund

Fund Manager Name –	Sameer Shah					
Investment Philosophy / Strategy	Philosophy: VQ Growth emphasis on investing in fundamentally sound, well researched companies having bright future prospect irrespective of market capitalization. The aim is to maximize the power of compounding. Here our philosophy is to pick high quality companies with proven track record at reasonable valuations and then let the compounding do its magic. Idea is to ride the growth phase in the company or industry over rolling 3 - 5 years' time frame. Strategy: Invest in 8 - 12 companies across the market capitalization range, with a customised portfolio and investment horizion					
	of a 3 – 5 year view, which have high growth potential and potential to delive	•				
Number of Companies in the portfolio	8 to 12 companies					
Minimum Investment	Rs.50 Lacs					
Exit Load	Upto 3 Year – 1% ; Nil thereafter					
Performance	As on 31/01/2025					
Period	ValueQuest Growth Fund S&P BSE 500 TRI					
1 Year	15.46%	9.73%				
2 Year	32.80%	20.98%				
3 Year	17.48%	14.17%				
5 Year	28.84%	18.25%				
Since Inception	18.43%	12.47%				
Fee Structure	Fixed Fee – 2.50% per annum charged monthly Performance Fee –					
ree su uctuie	 Fixed Fee – 1.50% Hurdle Rate – 10% Performance Fee – 15% 	23				

Investment Recommendations – Mutual Funds

Mutual Fund Recommendations									
NAV - As on 04th February, 2025	Value Information				Compound Annualized (%)				
Scheme Name	Launch Date	Category	Fund Size - December 2024 (Rs Crs)	Latest NAV (as on 04-02- 2025)	1 Year	2 Years	3 Years	5 Years	Since Inception
Aditya Birla Sun Life Multi-Cap Fund - Reg - Growth	07-May-21	Multi Cap Fund	6286.72	18.21	12.44	22.36	13.38		17.33
Mirae Asset Flexi Cap Fund - Reg - Growth	24-Feb-23	Flexi Cap Fund	2506.83	14.70	11.70				21.88
HDFC Large Cap Fund - Reg - Growth	11-Oct-96	Large Cap Fund	35974.91	1088.88	8.84	20.25	15.93	17.72	18.83
Franklin India Prima Fund - Growth	01-Dec-93	Mid Cap Fund	12570.21	2590.23	20.56	31.93	20.22	21.26	19.50
Kotak Emerging Equity Fund - Reg - Growth	30-Mar-07	Mid Cap Fund	53078.98	122.47	21.18	27.89	19.29	23.19	15.05
Quant Small Cap Fund - Growth	21-Nov-96	Small Cap Fund	26670.21	242.31	1.73	30.90	20.04	40.68	12.42
SBI Focused Equity Fund - Reg - Growth	17-Sep-04	Focused Fund	34679.54	334.09	19.51	22.38	11.56	16.00	18.77
Motilal Oswal Large and Midcap Fund (MOFLM) - Reg - Growth	17-Oct-19	Large & Midcap Fund	9001.07	30.45	24.21	33.75	21.14	22.25	23.34
Canara Robeco ELSS Tax Saver - Growth	02-Feb-09	ELSS	8696.23	165.65	12.76	19.89	12.18	18.51	19.16
HDFC ELSS Taxsaver Fund - Reg - Growth	31-Mar-96	ELSS	15728.87	1305.60	16.02	26.97	20.78	20.88	23.27
SBI Magnum Childrens Benefit Fund - Investment Plan - Reg - Growth	29-Sep-20	Children's Fund	3244.79	40.27	27.45	28.36	18.81		37.71
HDFC Balanced Advantage Fund - Reg - Growth	11-Sep-00	BAF	95521.37	488.80	9.19	22.85	19.48	19.90	17.27
Nippon India Balanced Advantage Fund - Reg - Growth	15-Nov-04	BAF	8807.79	168.38	10.55	15.26	11.47	12.12	14.97

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Disclosures

- For Mutual Funds, all the returns are as on 4th February, 2025 and AUM is as on 31st December, 2024.
- PMS & AIF returns are as on 31st January, 2025.
- Nothing contained herein, including past performance, shall constitute any representation or warranty as to future performance.
- For AIF Please refer to Private Placement Memorandum (PPM) for complete details on the fund.
- Past performance is no guarantee of future results.

Thank You